**Integrity Technologies Corp & Integrity Advanced Technologies, LLC** 

**Prepared for the Technical Exchange Meeting (TEM)** 

September 2025

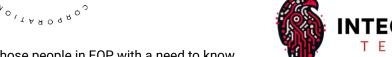


# **Capabilities Brief**

**A DISA Basic Agreement Partner** 

ITC and IAT, 4200 James Ray Drive, Grand Forks, ND 58202

Please Visit Our Web Site: www.integritatech.com





# Presenter - Managing Director - J. Andrew Pitman, II



## **Experienced in Start-ups and Corporate Rebranding/Turn Arounds**

- 1986 10 years AT&T Engineer/Program Manager/Product Manager- Managed portfolio of over \$400M in AR and awarded 7 patents
- 1996 2 years Kinnevik, AB Tele-2, Millicom Cellular, GET2Net and CCC. Technical Director (200 high tech companies) Responsible for all technical direction
- 1999 13 years Qwest Communications- International Engineering Responsible for supporting key DOD domestic and international networks.
- 2012- 8 years Level 3 Business Development Responsible for development of key domestic and international DoD programs.
- 2019 2 years Alaska Communications VP Business Development Key initiatives for outside Alaska revenue generation. Supported the PAC Rim contract (IPTS) awardee as the primary subcontractor. (acquired by ATN-I)
- 2021- 2 years
  - OneWeb (VP of Carrier and Enterprise) acquired by EUTelSat Responsible for more than 90% of the company's revenue.
  - DISA for 6 months (Apr to Sept 2021) Executive Consultant for the Mission Assurance Directorate Co authored an International Critical Infrastructure Security Reference Guide FY 2021. (Classified)
- 2023 2.5 Years GBS- VP Business Development of Submarine Fiber Optic Cable Systems and terrestrial network services.
- 2023 Founder and Managing Director/CEO ITC Readied company for a July 2024 on-time launch. Revenue started in Sept 2024.
- 2024 (Dec) Started IAT, the ANC 8(a) 1st award in May and billing-initiated July 2025.

# Integrity Technologies Corp (ITC) at a Glance



A small business based in North Dakota; Integrity Technologies has acquired more than 400,000+ route miles of Dark Fiber network with the ability to provide IP based services on a national basis.

ITC provides: Dedicated Internet Access (DIA), Dark Fiber, Managed and Unmanaged Spectrum, Lit Layer 2 and Layer 3 Ethernet Private Line Services. We also provide managed SDWAN.

Founded: 2021

Headquarters: Grand Forks, ND

Employees: Under 10

Socio Economic Status: Self Certified Small

**Business** 

Government Contracts: Currently supplying

Telecommunications Services to GSA EIS primes.

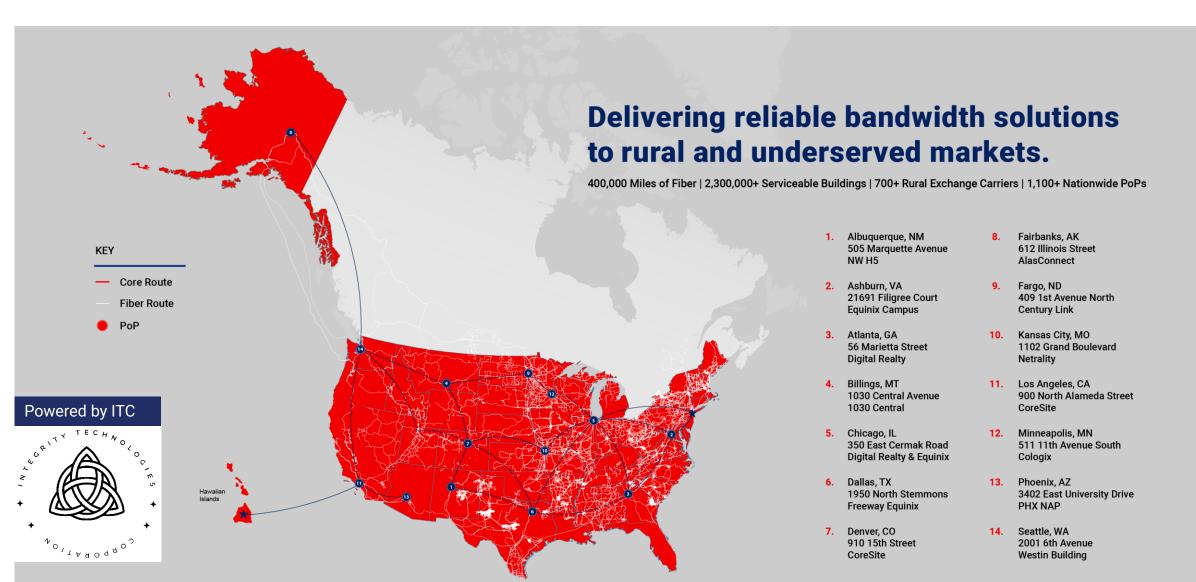
We also have enterprise customers.

FCC Licensed 214 Carrier

Non-Traditional Government Contractor

- 400,000+ Route Miles of Fiber
- Connecting 14 Major Data Centers (DC) and 58 Regional DCs.
- > 2.3M+ Serviceable Buildings
- More than 750 Rural Local Exchange Companies
- 1,100 Nation-wide POPS & 5,500 Serving Wire Centers
- Latest fiber technology capable of capacity up to 24TB per fiber

# **Integrity Technologies Corp (ITC) at a Glance**



# **ITC & IAT Core Competencies**

### ✓ TELECOMMUNICATIONS

- Global Telecommunications Services
- Dark and Lit Fiber and Managed and Unmanaged Spectrum
- > Telecommunications Research & Development R&D Network
- Microwave Connectivity for remote Areas
- Satellite Network Communications
- SatCom Services; GEO, LEO, MEO, & SDWAN
- ✓ Professional Services
- ✓ Terrestrial Fiber Optic Cable Systems

# Integrity Advanced Technologies, LLC our ANC 8(a)



#### TEYA SUPPORT SERVICES

SBA Certified 8(a) and Alaska Native Corporation

**UEI: UEDFCUYALXZ1** 

CAGE: 8HK11

**Location:** Headquartered in Anchorage, AK

Primary NAICS: 236220

Employees: 700+ Yrs in Business: 20

FCL: Secret

Other Certs: CIMS Certified with Honors







**Integrity Technologies Corp.** 

**Self Certified Small Business** 

**UEI**: VFTZBK3FA7H6

CAGE: 0NQQ1

Location: Headquartered in Grand Forks, ND

Primary NAICS: 517111 Employees: Under 10 Yrs in Business: 4

FCL: None

Non-Traditional Government Contractor



IAT has a current Basic Agreement and has provided services to DISA Provides Primarily Terrestrial Layer 1-3, Fixed Wireless and includes satellite connectivity

#### **TEYA** at a Glance



#### TEYA SUPPORT SERVICES

#### **Mission Statement**

Teya Support Services, LLC (Teya), an Alaska Native Corporation (ANC), 8(a) and Small Disadvantaged Business (SDB), excels in providing professional services to government and commercial clients. With expertise in construction, project management, logistics, operations and maintenance, staffing, and custodial services, Teya ensures measurable results and effective change acceptance. Our streamlined structure and strong financial position enable prompt responses to project needs.

• **Founded**: 2005

Headquarters: Anchorage, AK

■ Employees: 700+

Socio Economic Status: ANC, 8(a), SDB, ISBEE

Certifications: CIMS Certified with Honors

Government Contracts: 50+ Active contracts



## **Services**

- Construction
- Project Management
- Logistics Support
- Operations and Maintenance
- Staffing
- Custodial Services
- Project and Change Management
- Managed IT Services
- •Call/Help Desk Support

# **Marketing Key Take Aways**

#### Customer top Features and Benefits of ITC, and our network offering

#### 1. Next-Gen Fiber Infrastructure

- 1. 400,000+ route miles of fiber, much of it deployed within the last 5–10 years through rural broadband funding initiatives both Federal and State governments.
- 2. Engineered for high-capacity throughput: up to 20–24 Tbps per fiber
- 3. Legacy national networks (built ~2000) are aging past their 25-year design life and limited to ~2 Tbps per fiber pair
- 4. Our infrastructure avoids the looming capex burden of fiber replacement faced by older carriers

#### 2. Robust Edge and Core Presence

- 1. 5,500 Serving Wire Centers and 1,100 Points of Presence
- 2. Enables deep metro reach and flexible interconnection with partner ecosystems

#### 3. Strategic Data Center Integration

- 1. Direct connectivity to 14 hyperscale data centers (100K+ sq. ft.)
- 2. Additional 58 regional facilities (≤50K sq. ft.) for distributed compute and interconnect
- 3. Ideal for hybrid cloud, edge compute, and carrier-neutral peering

#### 4. Clean Supply Chain

- 1. Zero Chinese-manufactured equipment in the network, 100% NDAA Section 889 Compliant
- 2. Aligns with federal compliance standards and enterprise security expectations

#### 5. Modern Network Architecture

- 1. Built on Layer 2 Ethernet and Layer 3 IP—optimized for agility and scale
- 2. Avoids legacy MPLS, still common in incumbent and legacy networks
- 3. Fully supports SD-WAN overlays, aligning with current enterprise WAN strategies

#### 6. Secure, Private Transport Options

- 1. Offers Dark Fiber and Spectrum services for high-security use cases
- 2. Preferred by financial and cybersecurity clients for creating isolated, attack-resistant environments
- 3. Delivers mainframe-era security in a modern context—minimizing exposure from public internet vectors



### **U.S. Government's Unmet Needs**

# INTEGRITY ADVANCED TECHNOLOGIES

## **History, Consolidation and Contracting**

#### Issue 1: Securing Government Networks in the Early 2000s

In the early 2000s, the U.S. Government recognized the growing need for a more secure and private communications infrastructure. Concerns were rising about the vulnerability of traditional mainframe networks to cyber threats and unauthorized access. To address these risks, the Government decided to build a dedicated dark fiber network—a private optical fiber system with no shared users—to reduce the likelihood of external intrusion.

Major telecom providers like AT&T and Verizon declined to sell dark fiber. However, emerging players such as Qwest and Level 3 Communications agreed to support the initiative. The Government ultimately invested over \$2.5 billion in dark fiber from these companies, using a contracting model known as Irrevocable Rights of Use (IRUs)—a method originally developed for undersea cable systems that grants long-term access to fiber infrastructure.

#### **Issue 2: Loss of Carrier Diversity**

Over time, market consolidation significantly impacted the Government's network strategy. Lumen Technologies (formerly CenturyLink) acquired both Qwest and Level 3, completing the Level 3 acquisition in 2017. This consolidation eliminated the carrier diversity that had been intentionally built into the original network design. As a result, the Department of Defense (DoD) now faces limited options for dark fiber providers, reducing redundancy and increasing risk.

#### Issue 3: Acquisition and Strategic Challenges

- Since 2020 and during the Covid Pandemic, the government, as well as Defense Information Systems Agency (DISA), experienced a loss of some of their very experienced Small Business contracting personnel.
- Over the past 25 years, many in Government leadership have retired and only a select few DISA employees are aware of how the original acquisition strategy was implemented in 2000–2001 for the GIG-BE. The precedence set at that time was ground breaking, and could be deployed again for more modern times.

Meanwhile, the rise of the public internet has created a persistent attack surface. To enhance security, the Government should consider revisiting its network architecture—potentially shifting back to a Dark Fiber and Layer 2 Ethernet Private Line (EPL) to mimic a very resilient "mainframe-style" design. Additionally, small businesses could play a more active role in rapidly deploying protective technologies for the warfighter network.

Recent updates to the Federal Acquisition Regulation (FAR) and Defense Federal Acquisition Regulation Supplement (DFARS) are promising, but full implementation will require time, training, and adaptation by the contracting workforce.

# **History of National Fiber Deployment**



## **Traditional Brand Name Companies**

Sprint, now Cogent – 1980 to late 1990 (This was direct buried, and not easily repaired) Cogent original network – 1999-2004

MCI – backbone completed 1983-1984 Worldcom - backbone completed 1996-1999 Verizon – 2016 – One Fiber project to unify wireless and wireline.

#### Lumen

Qwest – backbone completed 1999 Level 3 - backbone completed 2001 Centurylink 2013 Equipment Upgrade - Ciena 6500 for 100G, but no new backbone fiber

AT&T – Originally deployed their single mode fiber optic core backbone in 1982-1984. In the 1990s, there were upgrades to support Frame Relay and ATM. In the 1980's AT&T expanded their intercity core connecting major cities until the 1990s. Launched AT&T Fiber in Austin, Texas in 2013.

Zayo – Started their own deployment in 2007, but acquired as lot of their network through acquisition like 360 Networks (in 2011), which the 360 Network was constructed between 1998-2000.

# Solution Issue #1 Sustainable Advantages ITC



## Diversity, Survivability, Redundancy and Availability

- ITC acquired (2023) a National 400,000+ fiber route miles of Dark Fiber which also provides Lit Layer 1 to Layer 3 Services. Since the acquisition, we have added, Alaska, Hawaii and CNMI to the network.
- We are an FCC 214 Facilities Based Carrier.
- We supplement our network, as needed, with other fiber from other Type 2 Carriers.
- ITC's goal is to provide a one-stop shop, to minimize interaction and reduce risk with a NEXTGEN fiber network that is generally between 5-10 years old. This means our fiber can produce capacities 10-12 times that of the fiber that was deployed circa 2000. DOD contracted a majority of the GIG-BE dark fiber between (2000-2005).
- The average life expectancy of the fiber deployed at that time was 25 years. Much of the fiber used today by DOD was manufactured before 2000.
- Our hand trenched fiber was built with FUSF through rural broadband "Grant" distributions throughout rural America, which means our fiber is diverse from AT&T, Verizon, Lumen, Zayo, Crown Castle, Cogent and many other national Brand Name providers.
- IAT is both an ANC 8(a) and a Non-Traditional Government Contractor which allow for Expedited Contracting Actions, including: BAA, CSO, STTR/OTA for a prototype service design over our fiber platform.

## **Solution Issue #2**



## **Market Segment Focus and Maximum Diversity**

- Our Focus Federal Government, Enterprise, Tier 2 Hyperscalers, Low Latency (Day Traders), Research and Education networks and the Billion Dollar Roundtable and Submarine Fiber Optic Cable Systems, to supply network assets that are diverse from carriers with aging networks to improve overall long-term performance.
- **Develop routes for maximum diversity**. Our rural routed fiber will provide maximum support of technologies like Spectrum & SDWAN through enhanced diversity and performance.
- Focus on Diversity, Survivability, Redundancy and Availability. If a client has any of the other carriers for their current network, we can provide diversity of carrier and facilities.

### Solution # 2 Continued



## **Targeting Customers Requiring Unique Assets**

- Vast assets allow maximum Type 2 interconnectivity.
- We are able to acquire companies with targeted assets that will help us accelerate growth.
- Acquire other telecom assets with minimum investment.

- > 400,000+ Route Miles of Fiber
- Connecting 14 Major Data Centers (DC) and 58 Regional DCs.
- > 2.3M+ Serviceable Buildings
- More than 750 Rural Local Exchange Companies
- > 1,100 Nation-wide POPS & 5,500 Serving Wire Centers
- Latest fiber technology capable of capacity up to 24TB per fiber

### **Solution Issue #3**



## **Acquisition Options for the Government**

- IAT is the only ANC 8(a) with a National Telecom Footprint. There are a few other local and regional Native American carriers, but they cannot provide a National Footprint to the US Government.
- Provide a Small Business solution for Telecom and IT related activities utilizing an ANC 8(a). Up to \$22M for Civilian and up to \$100M for DoD.
- For SIBR/STTR, both ITC and IAT qualify as a Non-Traditional Government Contractor allowing the government to award a Sole Source OTA. This will allow the Government to benefit from ITC's unique assets.
- We regularly provide Contracting Officers with our SBA Representative's contact information so he may assist with the latest SBA acquisition updates.

Bottomline- With a directed contract Integrity can save the government time, acquisition costs and can expedite the delivery of mission critical communications services. Using our ANC 8(a) the government can eliminate potential protests, and the government can employ the 2-Step Process.

# **Example of Lit Hard to Reach FAA/MAF/JSS sites**



## **Currently Providing Services as an EIS Subcontractor**

## **Installed location Examples**

Multiple locations Montana

Multiple locations in North Dakota (one completed in 3 days and the others averaged about 18 days)

Multiple locations in California (one in progress)

Locations in Texas

Locations in North Carolina

Locations in Wyoming

Although not a MAF site, multiple locations in Puerto Rico. (1st one completed in 3 weeks) IAT competitive award through SAM.

Normal interval for terrestrial fiber (with no expedite and no construction) is generally 45 -60 days.

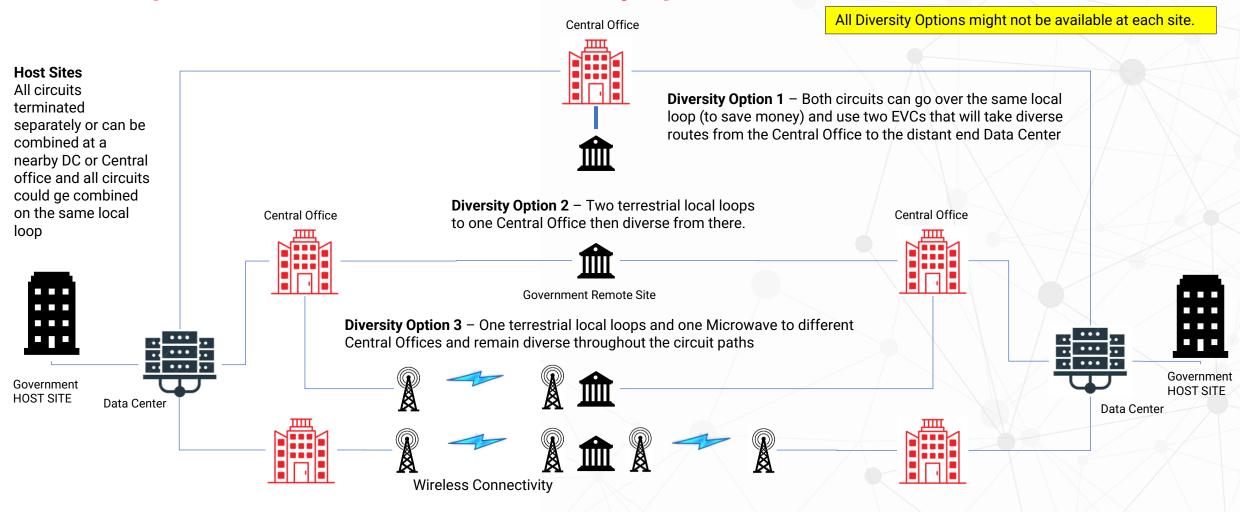
Normal intervals and regular process provide the best results.



# Types of diversity that can be provided at remote locations



## IAT can provide several different diversity options

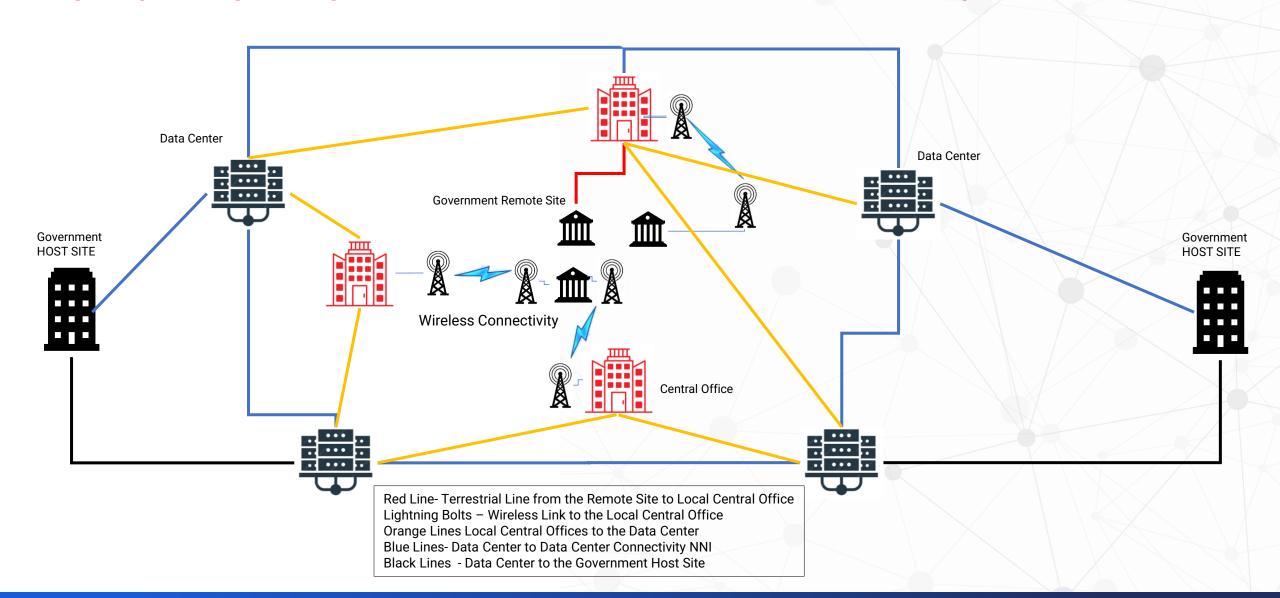


**Diversity Option 4** – Two separate microwave links to different Central Offices and remain diverse throughout the circuit paths

# **Overall Design and Potential Connectivity/Diversity**



In pricing we will price single connections, dual diverse links need to double local loop connections



# **Example of Dark Fiber Routes to sites with limited providers**



# Design Example JBLM to North Dakota/Minneapolis, Chicago Northern Tier Route

Joint Base Lewis McChord to Seattle Westin (or Diverse)

Seattle to Malmstrom AFB Entrance 1 (Entrance 1 has nearby fiber)

Diverse Malmstrom (Entrance 2 also has nearby fiber) to a junction in Bismark, (or Ellendale Data Center)

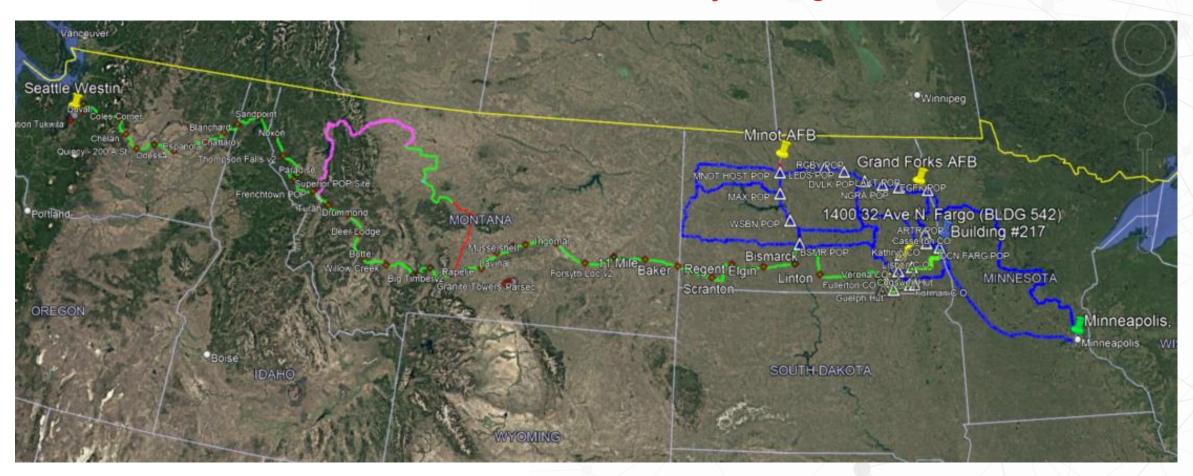
RING - Bismark North to Minot AFB, Grand Sky, Grand Forks, AFB, FARGO ANG, Bismark Grand Forks or Fargo to Minneapolis

Additional Links that could be connected on the same path (Cavalier), Chicago





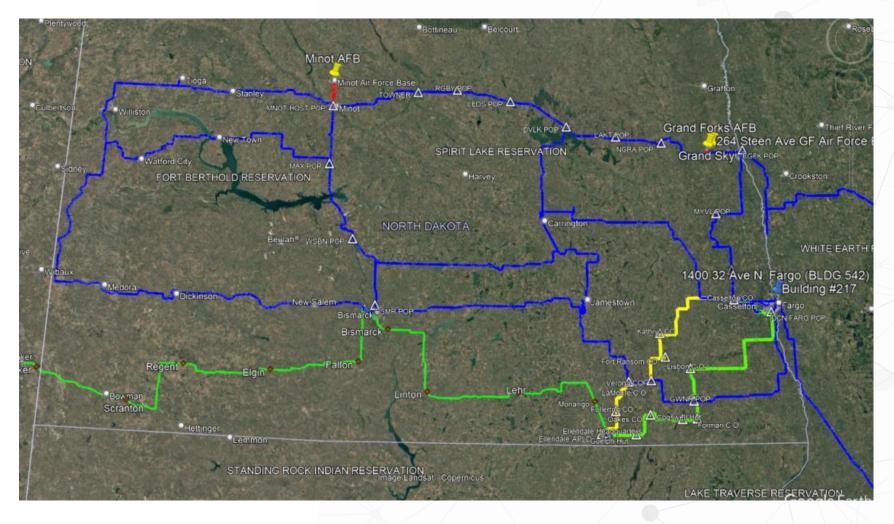
JBLM to ND bases Minot, Grand Forks, Grand Sky & Fargo



We can fully connect this route with diversity to Malmstrom AFB, MT to all three major bases in North Dakota and onward to Minneapolis and Chicago. We can also further extend this to the AWS Data Center that is being built outside of New Carlisle, IN.

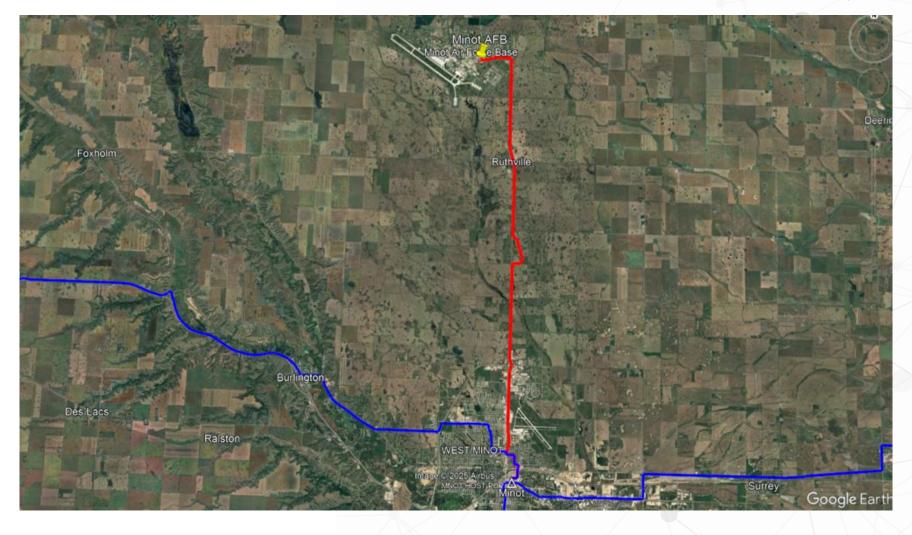


**North Dakota** 





**Minot AFB** 



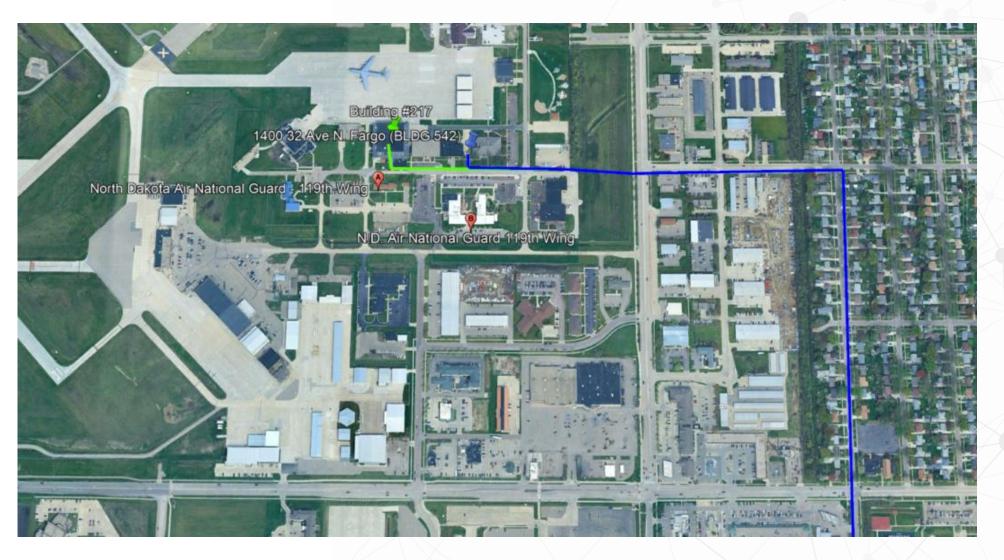


**Grand Forks and Grand Sky** 





#### **FARGO ANG**





Malmstrom AFB

Proposed new fiber entrances with existing fiber

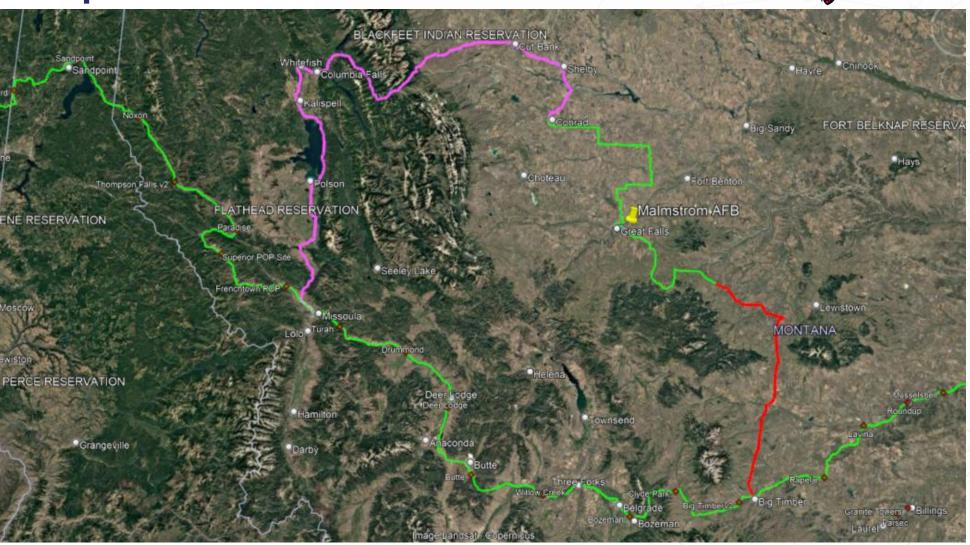


We can fully connect Malmstrom AFB with Diverse Dark and Lit Fiber and add it as a DNI to the northern string.



# Malmstrom AFB

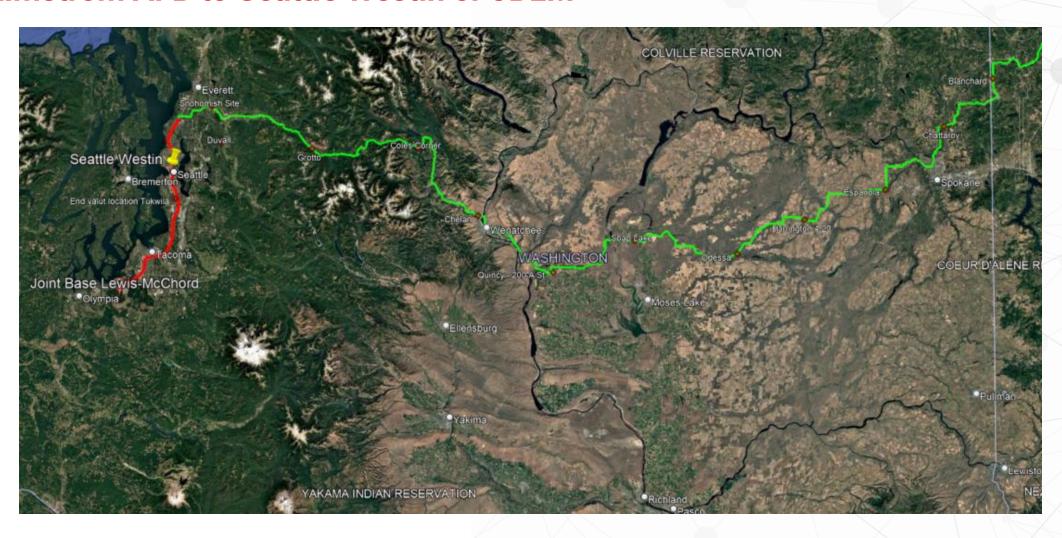
Proposed new fiber entrances connecting base fiber to existing carrier fiber.



We can fully connect Malmstrom AFB with Diverse Dark and Lit Fiber and add it as a DNI to the northern string.



#### Malmstrom AFB to Seattle Westin or JBLM



# **Additional Technologies for the Next TEMS**



# Combining Integrity's family of technologies for potential funding from Office of Strategic Capital

- SafetySpect Deploys a technology called Multimode Spectroscopy, which integrates several advanced optical techniques to detect and analyze contamination, freshness, and biological composition. SafetySpect's multimode system combines Fluorescence Spectroscopy, Visible & Near-Infrared Reflectance (VIS-NIR), and Short-Wave Infrared (SWIR) which penetrates deeper into materials to assess molecular composition. These modes work together to create a spectral barcode unique to each sample, enabling precise identification of contaminants, freshness, and even species of fish or meat. Our AI + Edge Computing uses \*\*machine learning\*\* and \*\*edge computing\*\* to:- Identify contamination like blood, fat, biofilms, and feces even under ambient lighting. SafetySpect can also determine seafood freshness within ±1 day and identify species with 95%+ accuracy.
- 2M SQ FT Underground Data Center approximately 60 ft below the surface. Multiple telecommunications routes and power feeds. Cooling efficiency @ ~80% from ambient air.
- Cooling Technologies for AI or Data Centers Estimated savings 15-30
- Hydrogen and magnetic power production
- 3D Encryption Technology for Data Encryption and SCRM tagging

# Contact Us And Key Information for ITC and IAT



IAT is a Certified ANC 8(a), Alaska Native Corporation



#### **Primary NAICS:**

541715 Research and Development in the Physical, Engineering and Life Sciences (except Nanotechnology and Biotechnology)



#### **NAICS Codes**

- ➤ 517111 Wired Telecommunications Provider
- 517112 Wireless Communications except satellite
- 517122 Agent for Wireless Telecommunications
- 517121 Telecommunications Resellers
- 517410 Satellite Communications
- 517810 All other Telecommunications
- > 518210 Computer Infrastructure Providers
- > 811213 Equipment Repair



**UEI:** 

IAT: VFTZBK3FA7H6

ITC: L1EWW2A9ERN7

TEYA: UEDFCUYALXZ1

**CAGE CODE:** 

IAT: 0NQQ1

ITC: 9PDR9

TEYA: 8HK11

#### Indian Small Business Economic Enterprise (ISBEE)

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