Groundswell's mission

Leverage cutting-edge technologies to empower government agencies, sharpening their focus on mission execution and enhancing overall success.
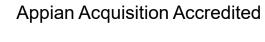
Deep Understanding of Government Agency Mission

We have extensive experience helping agencies solve complex challenges, and have the skills to build custom, leading-edge solutions.

Ecosystem of Industry-Leading Technology Partners

Appian Elite partner

Appian Acquisition Accredited

SAP Silver partner

AWS Select partner

UiPath Gold partner

As a mid-sized company, we combine the agility to adapt swiftly to agency requirements with the technological prowess gained from our strategic partnerships.

groundswell

Unrivaled Expertise in Appian

Public Sector
appian | 2024
Innovation Award

Partner Impact and Excellence
appian | 2024
Growth Award

Unmatched Expertise: Largest pool of certified Appian practitioners in federal (and advanced certified practitioners), driving innovation and excellence in federal missions.

Perfect Customer Satisfaction: Our commitment to excellence is echoed in our flawless customer satisfaction ratings.

Award-Winning Performance: Four-time recipient of the Appian Partner Awards (2021 – 2024), a testament to our benchmark setting delivery and solutions.

Comprehensive Federal Solutions: Mission-critical solutions for the most complex challenges in audit, budgeting, human resources, grants management, case management, and acquisitions, facilitating unparalleled mission success.

Proven in Federal

60-90% Reduction in time to go live

50% Total Cost of Ownership Savings compared to other COTS products

Groundswell Integrated Budget Suite (GIBS)

Execution

- Allocation and execution of resources against established funding structure

- Assisted reconciliation with purposeful integrations.

Planning

- Spend plan creation and requirements projection to support programming and budgeting cycles

- Multi-year and scenario-based planning, with strategic alignment.

Strategy

- Define strategic direction through flexible workflows, aligning goals with the mission.
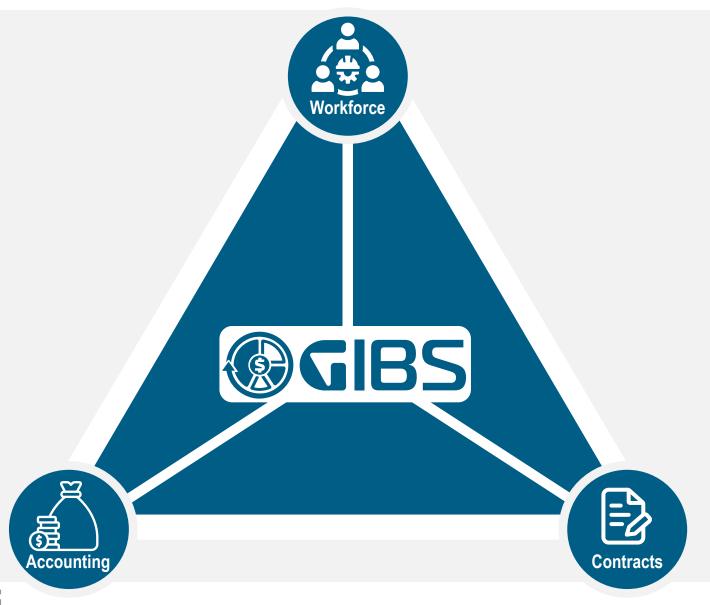
- Performance determination and monitoring.

Formulation

- Justification book and funding structure alignment, facilitating effective resource allocation

- Collaborative workflows and alignment with funding structure.

Comprehensive Resource Management

Data fabric
Unify data across systems for more powerful applications.

Process orchestration and automation
Transform workflows with automation and enterprise integration.

AI
Bring the power of private AI to every step of your processes.

Key Capability Differences

Functionality / Capability	GIBS (Built on Appian)	Traditional COTS
Modern User Experience	✅ Modern, intuitive UI/UX	❌ Clunky, dated interface
Speed with Low-Code Configurability	✅ Rapid configuration via low-code platform	❌ Customizations create long timelines
Hierarchy & Funding Structure Flexibility	✅ Unlimited hierarchy and relationship depth	❌ Hard-coded limits on hierarchies
Workflow Automation	✅ Dynamic workflows tailored to agency needs	❌ Basic workflows, rigid triggers
Integration with Source Systems	✅ Uses data fabric; integrates with source systems	❌ Replicates data into new silo
Budget vs Actual Reconciliation	✅ Automated reconciliation and forecasting	❌ Manual, spreadsheet-driven
Adaptability to Agency-Specific Use Cases	✅ Tailored to your model with drag-and-drop speed	❌ Fit your process into their model
Sustainment and Change Management Cost	✅ Lightweight sustainment with lower TCO	❌ Expensive, developer-heavy

Demo

groundswell