FedRAMP
High

DISA TEM 7-9-25
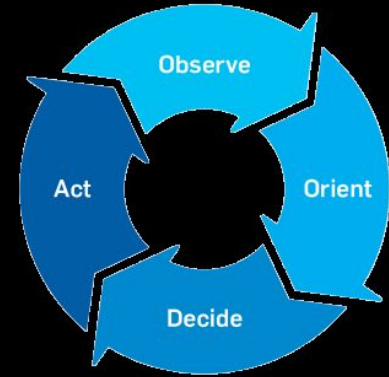
Grafana Labs

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Observability is the ability to understand and monitor a system's internal state by analyzing the data it produces, such as metrics, logs, and traces.

Grafana Labs at a glance

Global users

20M+

High adoption

Developers

1 in 10 use us

Easy to leverage in your org

Open source at our core

10+ OSS projects

Millions of downloads

Employees

>1300

400+ engineers working on observability

Paying customers

>5,000

Diverse customer base

Trained Partners in the Ecosystem

>40+

Deep roll-out and migration expertise

Why Customers Win: Choice and Control

Key features

First pane of glass with 150+ plugins without having to move data

Built in telemetry optimization that automatically reduces your costs

OOTB tooling allowing your critical engineers to focus on what matters

Business benefits

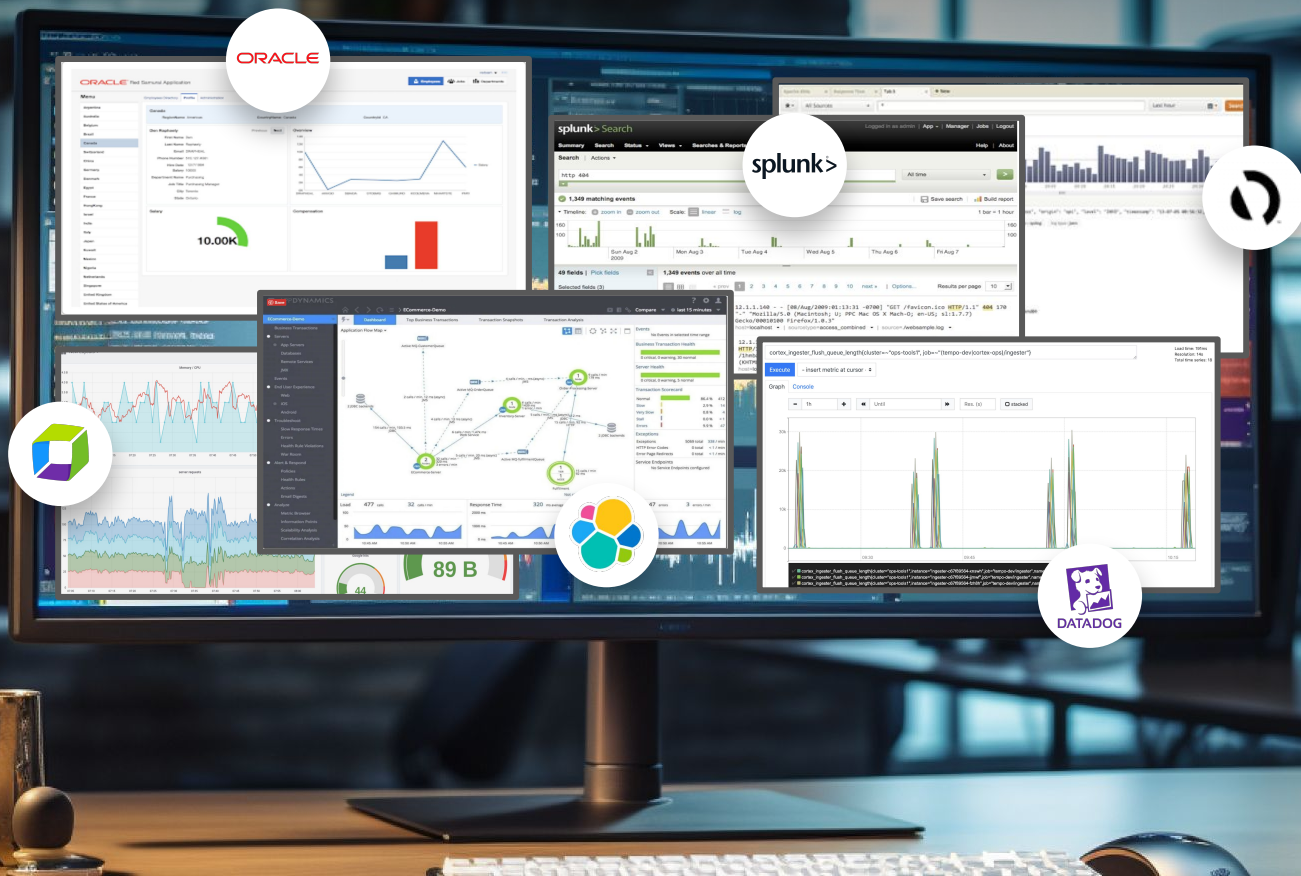Extend your existing observability investments

Maximize ROI and only pay for the data that is most valuable to your business
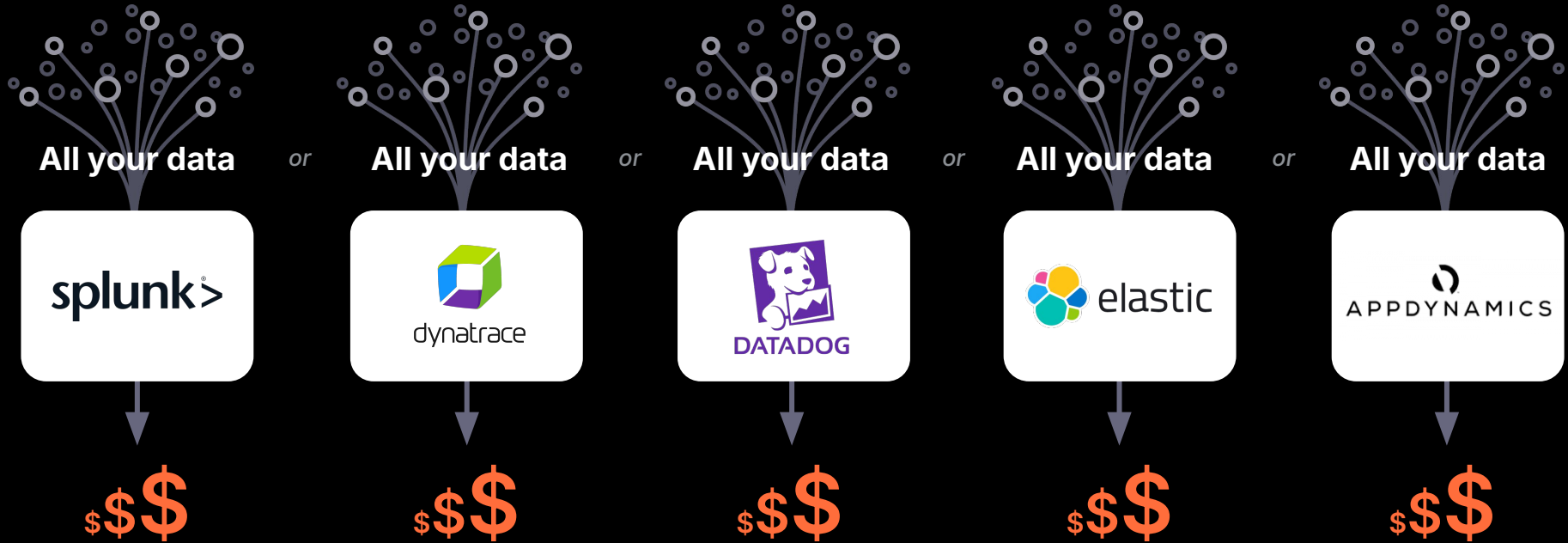
Improve developer productivity by spending less time maintaining an observability stack

Today's reality: Disparate systems. Disparate data.

The rest of the observability industry forces your data into their solution.

All your data or All your data or All your data or All your data or All your data

The First Pane of Glass for Observability

Go deeper with component- level dashboards or deep link into the data source

Common Use Cases
- IT Infrastructure Monitoring
- APM
- Microservices Observability
- Security correlation and visualization
- Cost optimization dashboards
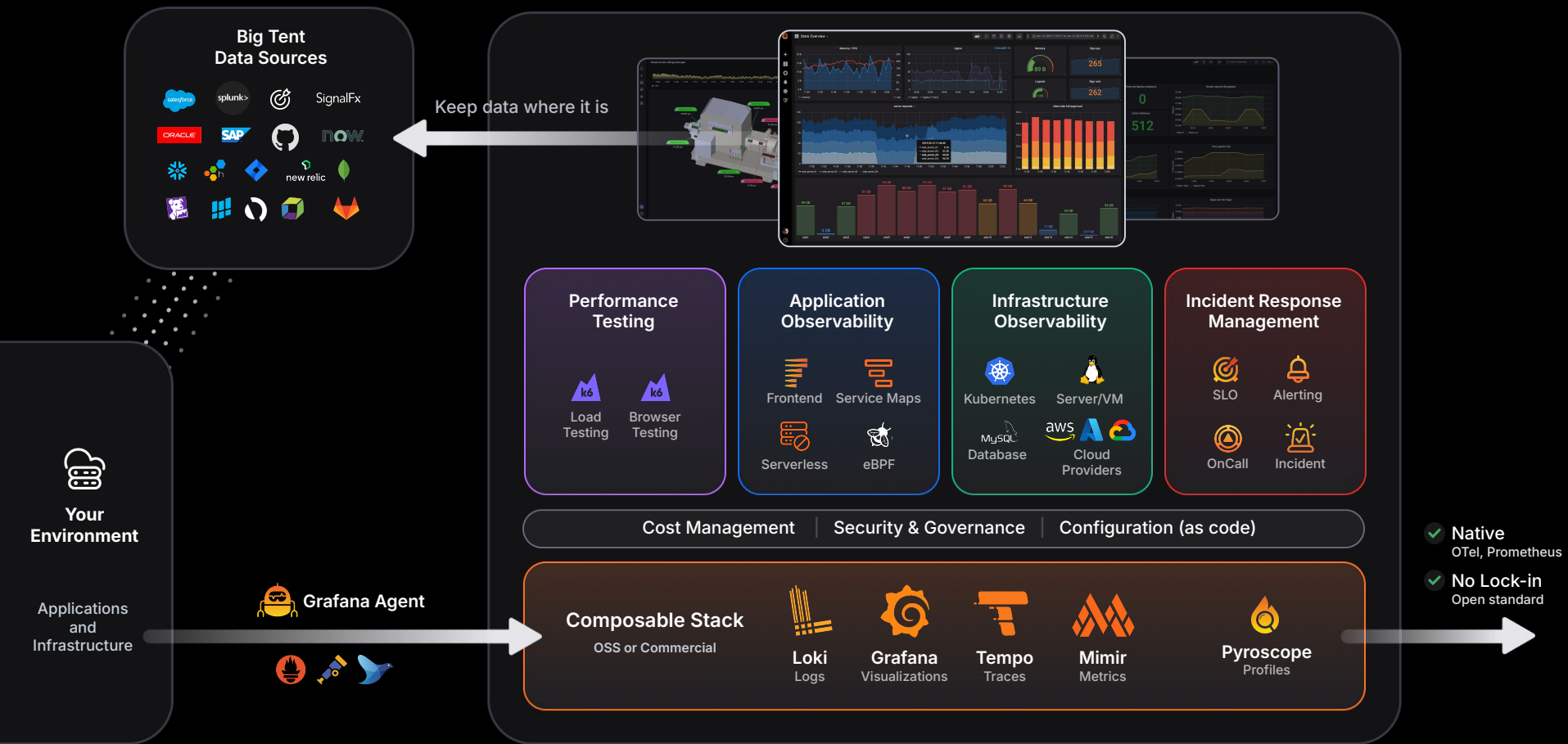- Alerting and incident response
- Cloud, hybrid and edge monitoring

Grafana Impact Areas
- Lowered MTTR
- Increased operational efficiency
- Reduced observability spend
- Decreased infrastructure waste
- Increased situational awareness
- Cloud, hybrid and edge monitoring

Demo

Your open and composable observability stack

References

- [Webinars and On-Demand Videos](#)

- [Grafana Overview - Visualization, Logs , Metris and Traces](#)

- [Troubleshooting with App and Infrastructure Observability](#)

- [Dashboard Repository](#)

- [Grafana Enterprise Overview](#)

Contact Information

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