

### Introductions

- Senior Account Rep James Brown < jbrown2@rocketsoftware.com >
- VP of Product Management

   Doug Johnson < <ul>
   djohnson@rocketsoftware.com >
- Chief Architect, AI
   Sudhi Balan < sbalan@rocketsoftware.com >
- Principle Solution Engineer
   Doug Gruber < <a href="mailto:dgruber@rocketsoftware.com">dgruber@rocketsoftware.com</a>



# Agenda

**Topic Duration** 

Rocket Overview 5m

Rocket GenAI Solution 20m

Demo 15m

Case Studies 5m

Q&A Remaining Time





With IBM, Rocket Software has a unique partnership

 OMEGAMON
 IMS Tools
 Db2 Connect

 Db2 Tools
 Db2 Utilities
 zMFA

 SDSF
 QMF
 RMF

30+ years

100+ IBM branded

22 IBM Champions

750+ software engineers



### Rocket Today

3,000+

Rocketeers

1,600+

**Software Engineers** 

12,500+

Customers

750+

**Partners** 



### **20 Global Offices**

- 13 Rocket offices+7 AMC offices



# Modernization. Without Disruption.

Meeting you wherever you are in your modernization journey...





### Modernization. Without Disruption.™

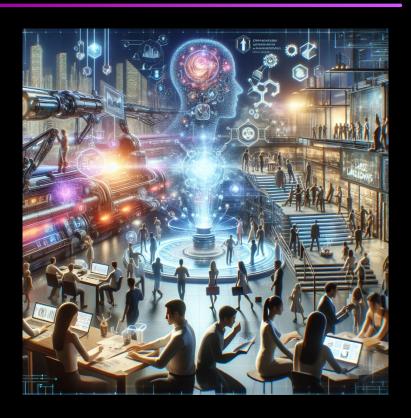
Meeting wherever they are in their modernization journey.

Challenges	Market Efficiency Data Growth integration	Security Resiliency	ost ROI People & ings Talent Scalability
Modernization Solutions That Matter	Hybrid Cloud Solutions	Security & Compliance Solutions	Optimizing Skills & Efficiency Solutions
	Data & Applications	Business Risk & Protection	Performance & Productivity
Business Value & Capabilities	<ul> <li>Structured and unstructured data managem</li> <li>Discover, Catalog, Govern   Access, Virtuali. Replicate, Synchronize   Federate   Archive</li> <li>Agile apps &amp; low code</li> <li>Modernize code &amp; data</li> </ul>	Open-source compliance	<ul> <li>Business resiliency and continuity</li> <li>Create agility to respond across tech stack</li> <li>Skills gap resolution</li> <li>AI &amp; automation</li> <li>DevOps CI/CD</li> <li>Continuous modernization</li> </ul>
Delivered with Difference		ne Complex Proven Track imple Record	Partner NOT World Class Vendor Expertise



### Generative AI Marks a New Era

- In 2027 GenAI will augment 30% of all knowledge worker's tasks from 0% in 2023
- 77% IT Exec are currently using GenAI in production or investing in and testing GenAI capabilities



'Emerging Tech: Primary Impact of Generative AI on Business Use cases". Gartner 'IDC's Future Enterprise Resiliency and Spending Survey, Wave 6, June 2024"



### Opportunities and Challenges with Operational Processes

- Gen AI and LLMs can speed up & scale operational processes
  - √ Find information faster
  - ✓ Avoid manual data extraction
  - ✓ Deal with lots of data and complexity





### Opportunities and Challenges with Operational Processes

- Gen AI and LLMs can speed up & scale operational processes
  - √ Find information faster
  - ✓ Avoid manual data extraction
  - ✓ Deal with lots of data and complexity
- But there are challenges...
  - ? Data spread across multiple sources
  - ? Maintaining governance policies
  - ? Controlling **costs** of LLM technologies

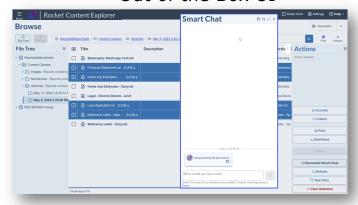






### **Rocket Content Smart Chat**

### Out of the Box UI



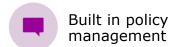
Intelligent conversational interface

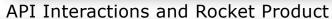
Gain insight in seconds











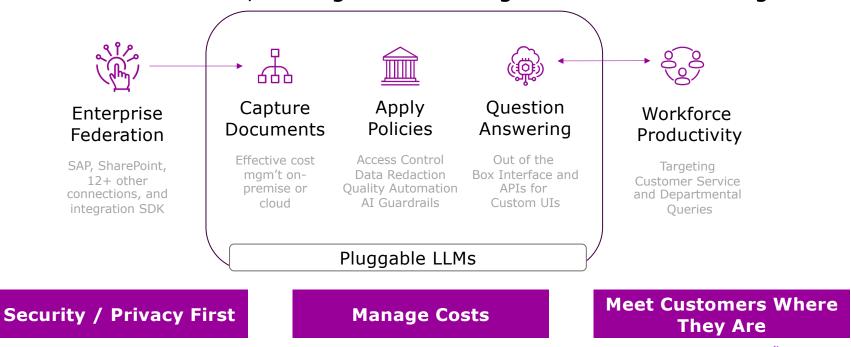






### Rocket Smart Chat...

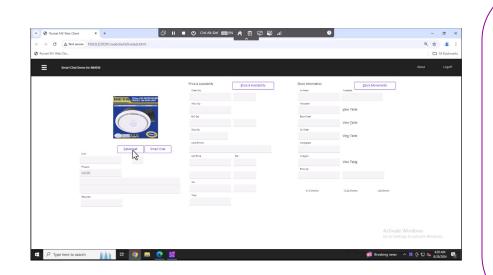
Quickly and safely deliver conversational document experiences on business information, driving efficient insights while maintaining trust.



**Rocket** software

### Modernizing Sales and Support processes

for solar, lighting and electrical components wholesale distributor

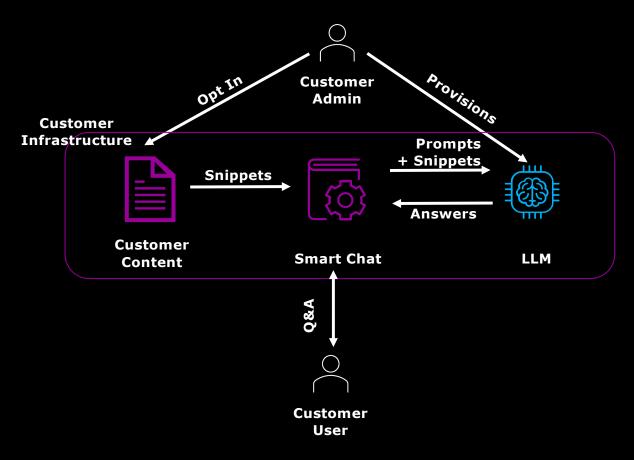




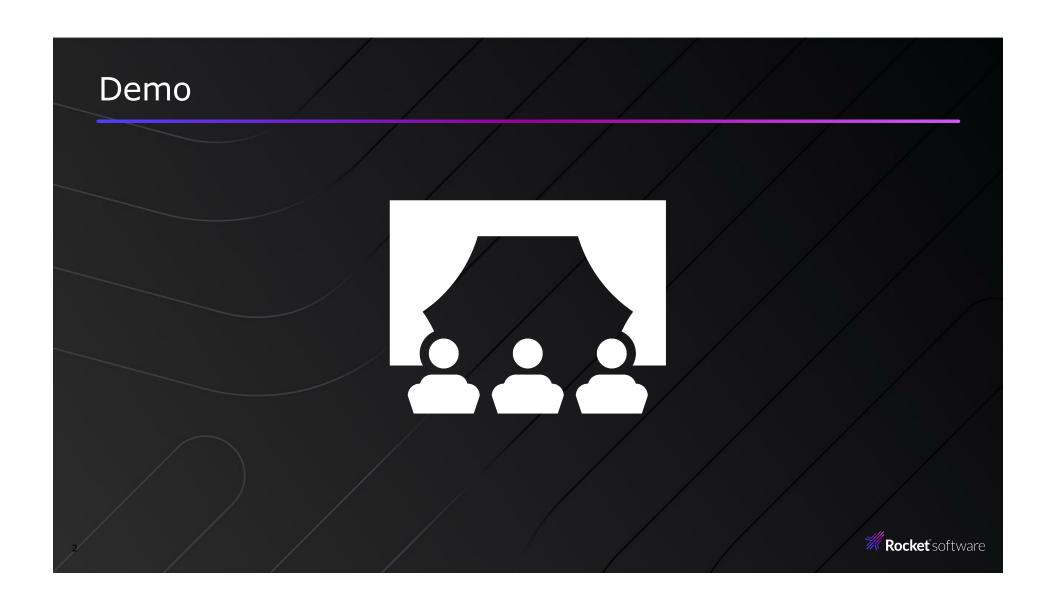
These results are applicable for Manufacturing, Retail, Insurance, Banking, Financial Services, etc.



# Smart Chat – Customer Operations







### Rocket Legal uses Rocket Smart Chat to manage contracts

### **Before Smart Chat**



Legal team members spent an average of 10-15 minutes searching and retrieving contracts and related documents.



Contract review and summaries only be done by attorneys and outside counsel.



Manual review of all contracts to determine whether compliance was being met.

# Reduced time to search & retrieve contracts by 80%. Cost savings by shifting tasks to lower cost staff, enabling \$\$ to be diverted to strategic initiatives. Enhanced compliance risk management.



### Leading RF & Microwave Manufacturer

**Before After** Finding information across 10s of 1000s of SKUs and numerous experience to find product documents takes days to information from days minute summarize information Diverse products lines and **50 Faster** org flexibility sales/service staff requiring careful to met the hot product information policy control demands **Sales** velocity through New employees struggling to faster employee quickly create packaged offering faster enablement

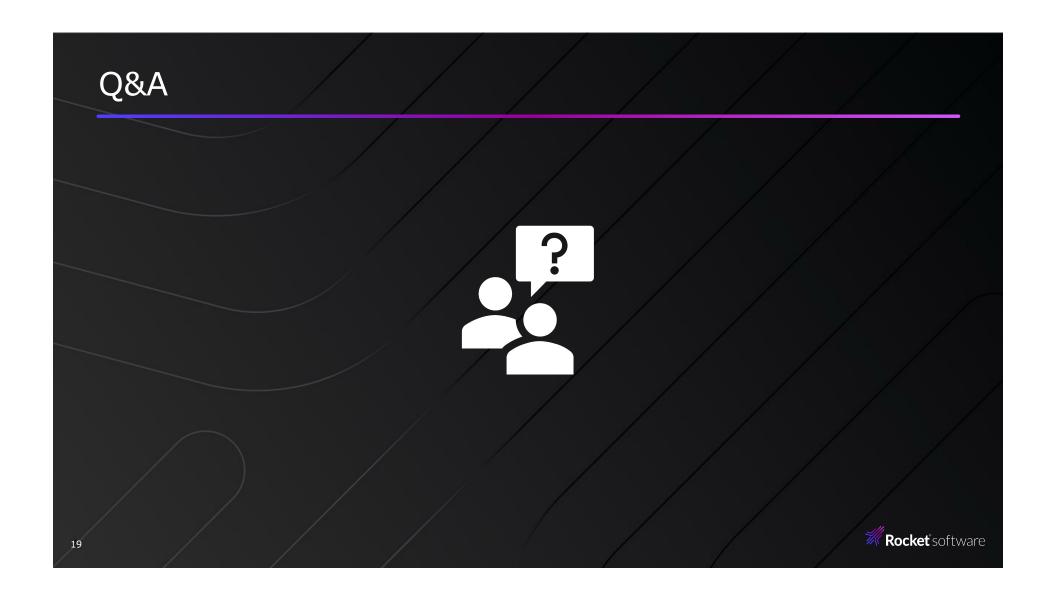


### Investment Management AI Team scales GenAI with Rocket Smart Chat

Before After

<b>Trapped data</b> in disparate information sources across in systems, unavailable throughout for AI team pipelines	<b>Single API for data</b> to find relevant information new sources, SharePoint, OneDrive, and others	
Challenges scaling governance with no mechanism for easily securing data, policies, and governance in LLMs	Seamless compliance that respects existing policies and avoids risky data movement	
<b>Technical consistency struggles</b> in integrating pipelines with custom models	<b>Flexibility</b> that allows for seamless model integration and velocity via extensibility	





### Thank you

### Next Step:

Let's go deeper into your needs

### Contact:

- DISA Account Rep James Brown < jbrown2@rocketsoftware.com >
- VP of Product Management Doug Johnson < <a href="mailto:djohnson@rocketsoftware.com">djohnson@rocketsoftware.com</a>>

