



Pega and Greenbrier Government Solutions Introduction

The low-code platform for AI-powered decisioning and
workflow automation

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Introductions



Sylvia Liu
Pega Senior Manager of Solutions Consulting
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- More than 20 years of information technology and software solutions consulting
- Lead sales and tech teams, driving business growth by cultivating client relationships, analyzing needs, and collaboratively crafting tailored solutions that address customer requirements



Brendan Cremins
Pega OSD / Fourth Estate Account Executive
Mobile: (410) 353.3184
Email: brendan.cremins@pega.com

- Served nine years as a Naval Flight Officer including tour at the Naval Research Laboratory overseeing critical projects
- Four years at Gartner advising DoD comptrollers on best practices, including emerging capabilities in citizen development, data analytics, hyperautomation, and team building



Scotty Johnson
GGs President & CEO
Mobile: (304) 923.3289
Email: sjohnson@ggswv.com

- More than 20 years of information technology and information security experience
- Served in the United States Navy from 1992 to 1998 as a Cryptologic Technician
- Held multiple leadership positions within the Department of Veterans Affairs and as the Deputy Chief Information Security Officer for the state of South Carolina



Nathan Johnson
GGs Vice President & COO
Mobile: (304) 767.1366
Email: njohnson@ggswv.com

- Over 20 years of information technology and operational experience
- Several years in the National Weather Service and Department of Defense before shifting to the commercial arena
- Involved in all levels of software development, hardware lifecycle support, hardware/software implementations, project management, and operational management

Agenda

MEETING TOPICS

1. Pega/GGS Overview

5 min

2. Pega GenAI™ Blueprint

8 min

3. Capability Overview

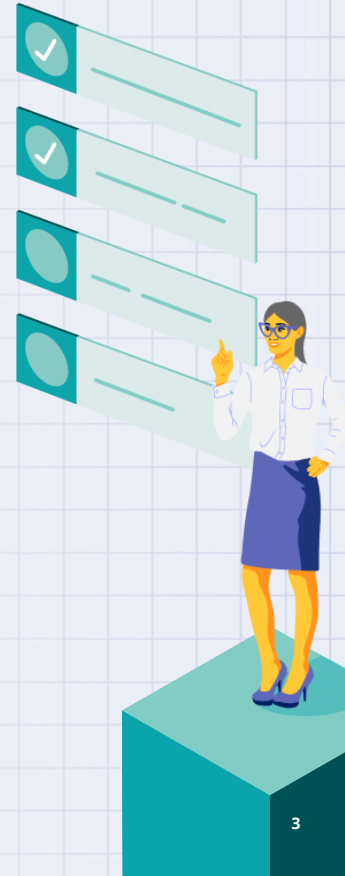
15 min

4. Demo

15 min

5. Q & A

10 - 15 min



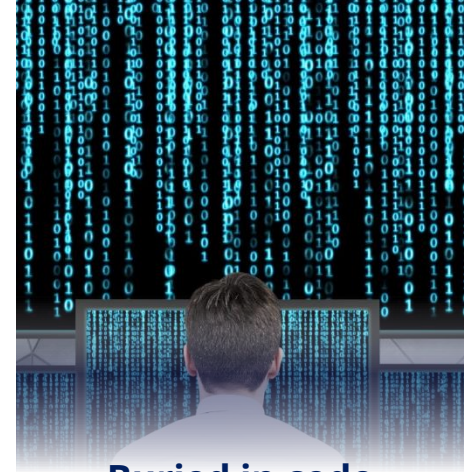
The three inhibitors of digital transformation



Data silos



Lack of integration

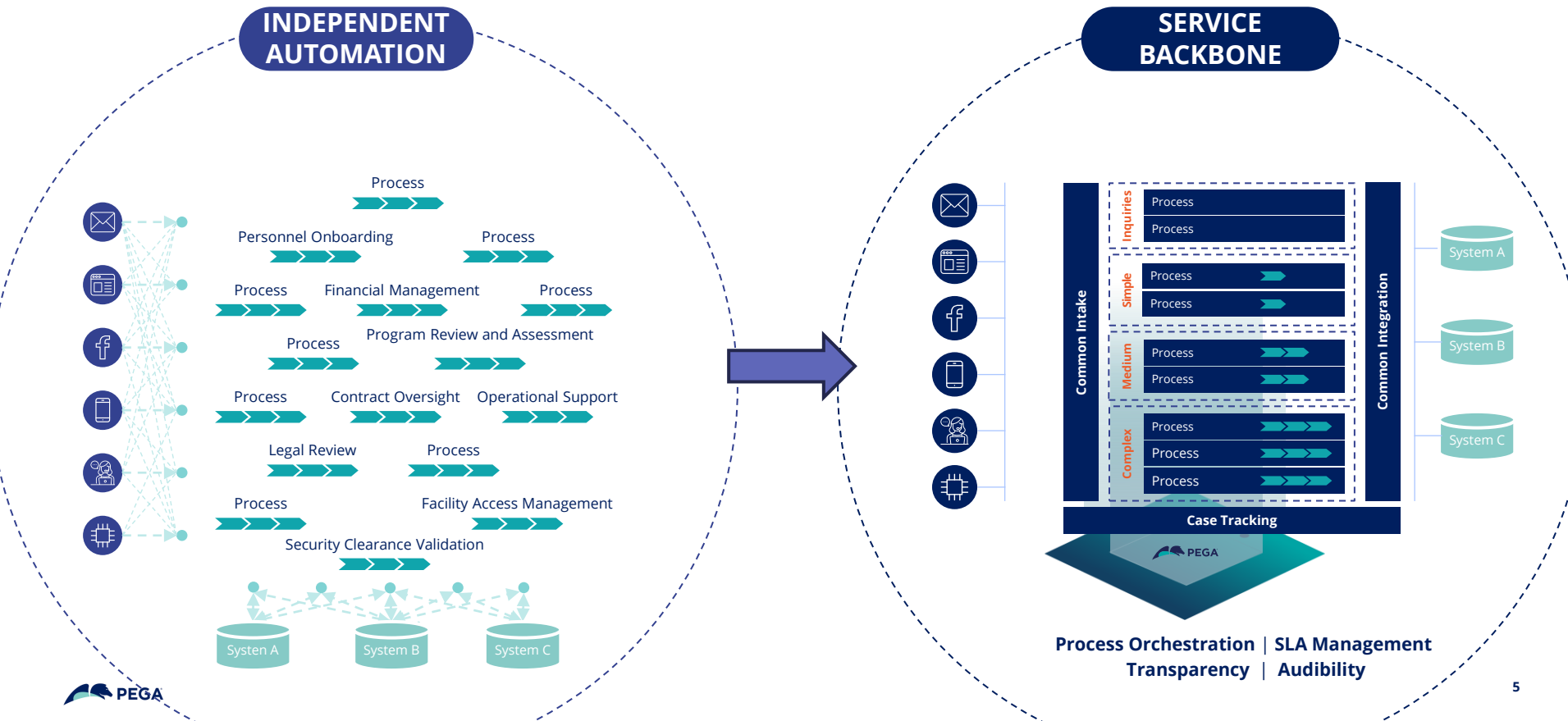


Buried in code

Lack of end-to-end visibility

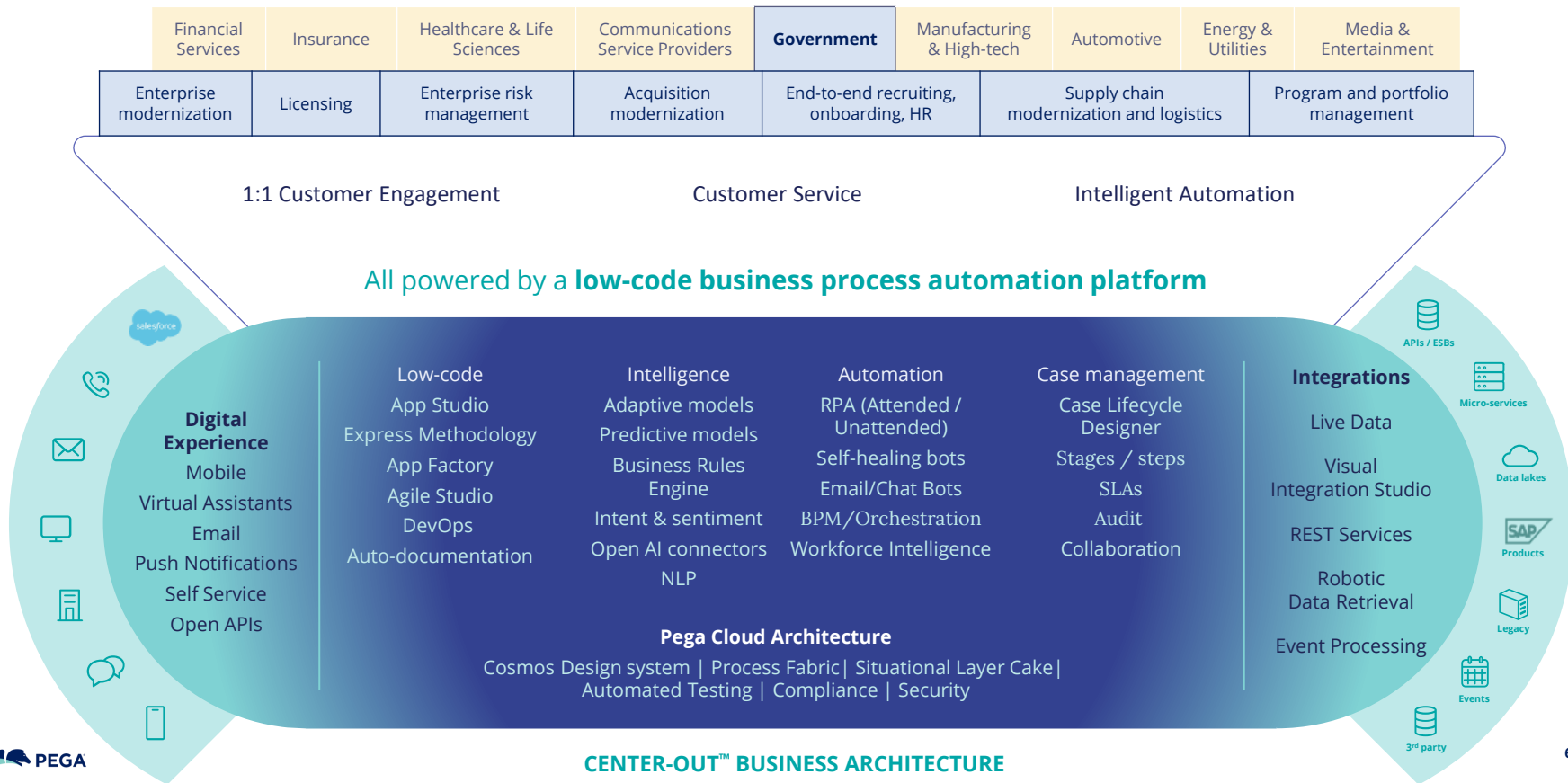
Establishing a “Service Backbone” to Simplify Servicing

Deploying process automations that are channel and system of record agnostic



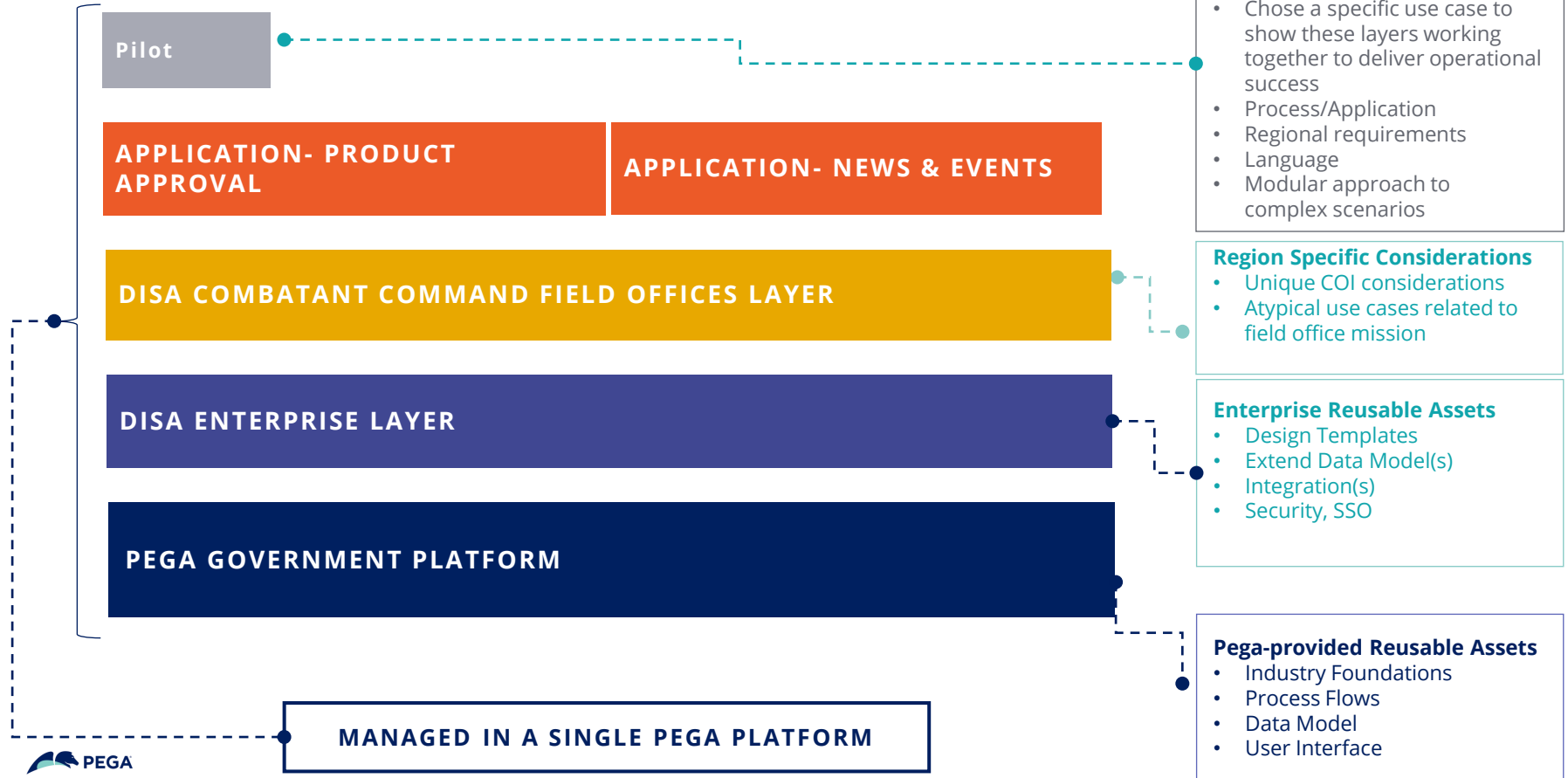
Pega Infinity

Functional architecture to solve complex challenges from the center of enterprise architecture

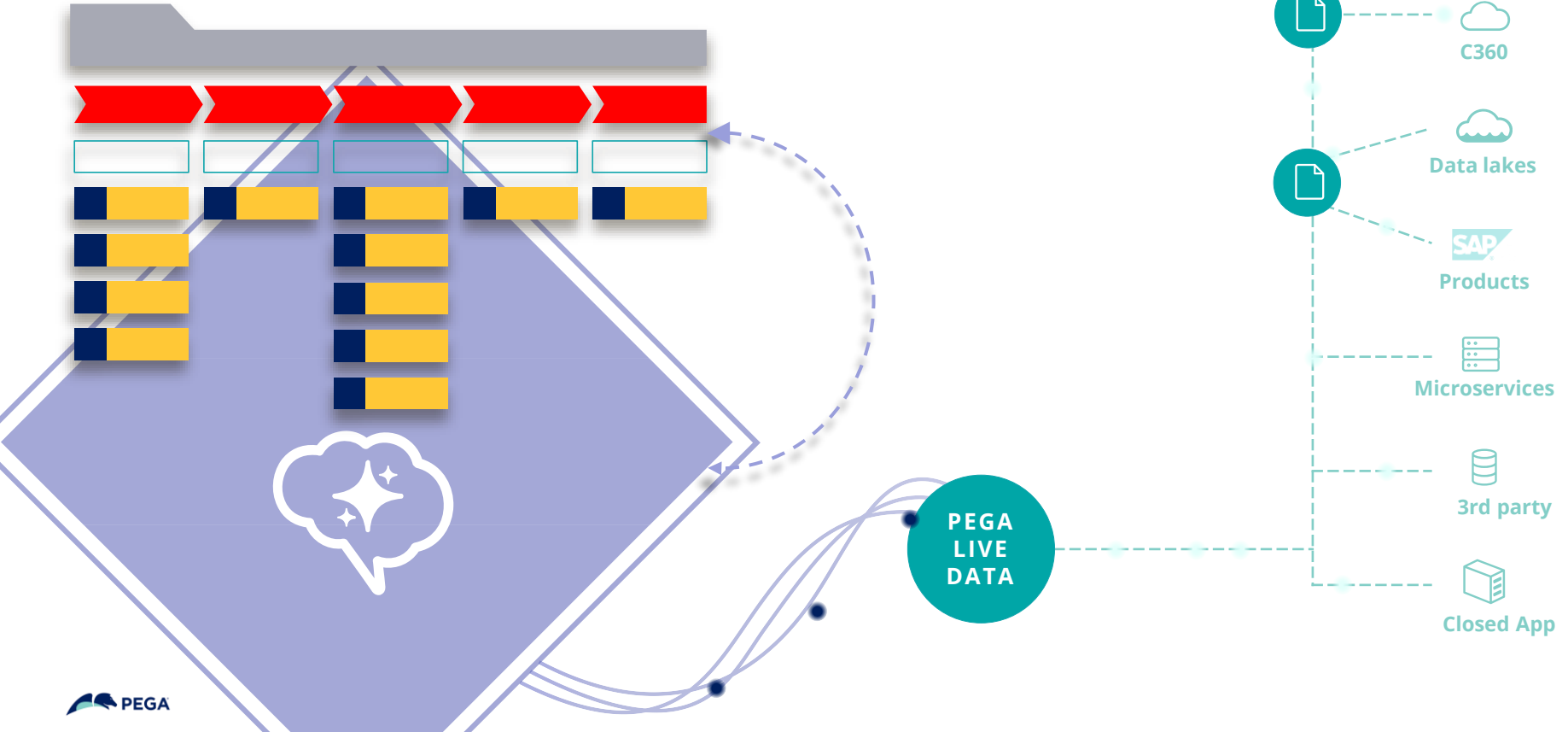


Multi-dimensional Enterprise Application Architecture

Organize your processes, rules, data, and UI into flexible, reusable layers for scalable software that adapts seamlessly to business changes and growth!



Pega Live Data



By Leveraging Pega for Acquisition and Supply Chain

Streamline access to real time logistics and supply chain data to drive readiness and agility



Collect &
Refine



Procure &
Pay



Certify &
Fulfill



Execute &
Manage

Streamlined and Standardized Process and User Experience

- **Connecting** users, buyers and suppliers to standardize and simplify the requirements process.
- Enabling **digital capture** of information across channels to eliminate paper
- **Leveraging** common components and existing information to ensure contextual development and compliance
- **Empowering** users and stakeholders to manage changes to complex rules and risks to accelerate time to award

Operationalized Control and Compliance Rules

- **Interactions** automatically captured, monitored and insights surfaced, enriching decision-making
- **Simplify** certification and fulfillment checks with accurate decisioning, eliminating manual intervention and workarounds
- Maintain detailed **case audit logs** ensuring full compliance with financial and regulatory guidelines
- **Automating escalations** and prioritizations with stage and step-based SLAs

Proactive Performance and Management

- **Providing visibility** into current status and remaining actions required
- **Data integration** supports AI-powered decisioning to mitigate potential shortages and eliminate risks to readiness
- **Improving** visibility and transparency by consistently embedding policy and rules into workflows
- **Driving** performance and achieving intended outcomes via interactive dashboards

Pega Demo Closer to the Heart

Analysts recognize Pega as a leader

for Low-code Platform for AI

Powered Decisioning
and Workflow Automation



Low-code Application Platform

Gartner



Real-Time Interaction Management

Forrester



Digital Process Automation Software

Forrester



Robotic Process Automation

Forrester

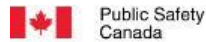


Core CRM Solutions

Forrester

Government Segments and Customer Examples

Defense Border Mgt & Intelligence



Justice & Public Safety



Transportation



Government Healthcare & Social Programs



Revenue & Regulatory



Agriculture & Environment



Easily Accessible

- **8(a) sole source**
- **SEWP Group A**
(we are one of two SDVOSBs)
- **SEWP Group D** *(as either a HUBZone vendor or SDVOSB vendor)*
- **GSA Multiple Award Schedule**
(SINS: 5415S, 54151HEAL, 54151HACS)



Thank you



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**Greenbrier
Government
Solutions**

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Asset Management

RESULTS

410K Hours saved annually

25% Productivity increase

50% Expansion of review scope

CHALLENGES

- How to automate and streamline the accounting and inspection of more than 204,000 facilities valued at over \$375B
- How to consolidate reporting and analysis of the facilities inventory in to one centralized system
- Produce empirical audit evidence to support upgrades and certifications for current and future facilities management programs

SOLUTION

- Reduced inspection timeframe from six to two hours, saving 410,000 work hours annually
- New unified inspection back-office system to manage applications efficiently and drive accurate, consolidated reporting in real time
- An omni-channel UI/UX with offline and online applications reducing training time and improving user experience

The US Army is one of the largest property owners in the world and government owned properties require regular maintenance, inspections and accounting. With more than 204,000 facilities valued at over \$375B, tracking, maintaining and accounting for this investment was a monumental task. And, until Pega and EY developed the Real Property Management System, largely a manual task.

Examples of Defense Account Base and Use Cases

- DISA JASM – Modernization and Assessment
- NBIS – IRA for Personal Security Background Investigation, Adjudication and Continuous Vetting
- DMDC – Headless Orchestration
- US Army IMCOM – Real Property Management
- US Army Reserve - Real Property Management
- US Army Marketing – Recruiting Optimization
- US Air Force AFRL – Modernization and Case Management
- US Air Force AFMC – Logistics and Supply Chain Modernization
- USMC – Financial Control Governance
- Intel Agencies – Customer Engagement Portal
- UK RAF – Logistics - Fuels Management and Readiness
- UK MOD – Recruitment and Training Optimization

