

Today's Presenter



Owen O'Donnell
TeraVM Marketing Manager

Responsible for marketing, strategy and new product introductions in VIAVI's Wireless Business Unit, with a particular emphasis on virtualized 5G radio access and core network testing (TeraVM platform). Owen is a principal contributor to the company's Security Test Solutions.

Owen has more than 30 years' experience in the industry with positions at Ericsson and Huawei and has lived and worked in Sweden and U.K. prior to settling in Ireland.

About VIAVI Solutions



VIAVI Solutions (NASDAQ: VIAV) is a global leader in communications test and measurement and optical technologies.

Network and Service Enablement

VIAVI tools and intelligence help Service Providers, NEMs, and IT organizations build, test, certify, monitor, maintain, optimize, and troubleshoot complex physical and virtual networks.

Optical Security & Performance Products (OSP)

A global leader in advanced thin film coatings, VIAVI enables precision optical products including security pigments, light shaping optics, and custom filter technology for commercial and government customers worldwide.

VIAVI Solutions by the Numbers





















Security Trends

Factors driving up complexity and security challenges exponentially

HYBRID Working:

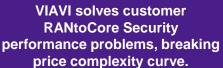
Demands capacity, coverage with secure access (SASE). Performance limits must be understood!

> Continued evolution of 3GPP:

Critical Security Testing for Private and Public 5G RAN and CORE and beyond to keep pace with 3GPP developments.

Private 5G Public 5G

VIAVI solves customer **RANtoCore Security** performance problems, breaking





Drives complexity which drives test. including O-RAN security performance assessment.

Geopolitical pressures:

Driving local investment and security concerns in both RAN and CORE as attack surfaces expand.

Digital transformation and cloudification:

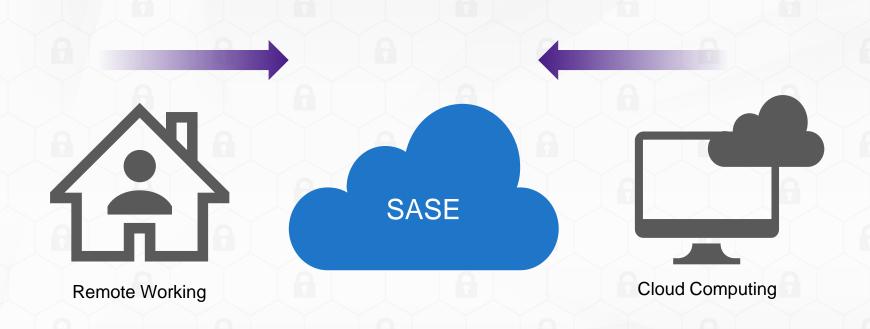
Drives demand for security in move from on prem to VM and Container based cloud deployments



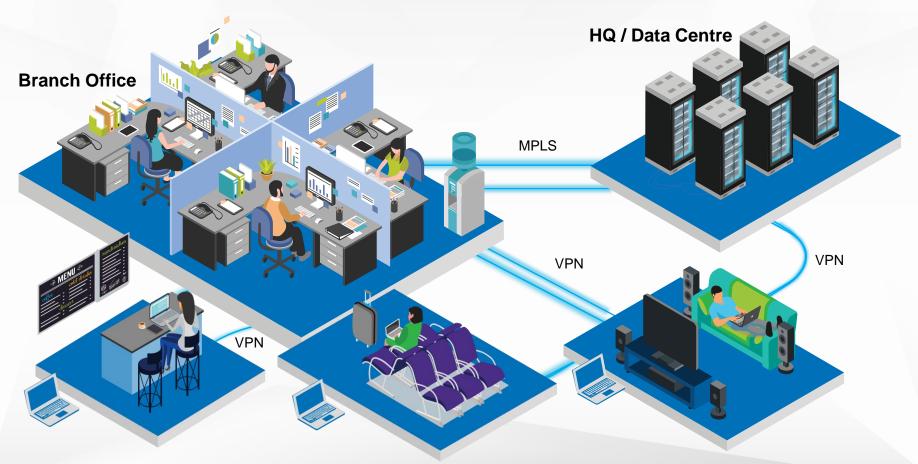
VIAVI Security Solutions 5G RANtoCore, Open RAN, SASE, VPN/PQC, Cloud and Virtual Environment O-RAN Components Under Test SMO/ Non-RT RIC Near-RT RIC **DoS Test** Public Cloud DC Enterprise DC Quantum safe Open RAN O-RU O-DU O-CU Core Emu VPN & SASE Security Solutions. O-Cloud TeraVM-Noisy Neighbour VNF VIAVI Test Tools 5G End-to-End Cloud and Virtual Security **Environment** External N-S Traffic Security **Kubernetes Cluster** TeraVM **Private** App1 Client/ App2 Client/ Servers 5G Public App5 Client/ App4 Client/ App3 Client/ Servers Servers Servers

VIAVI//Public

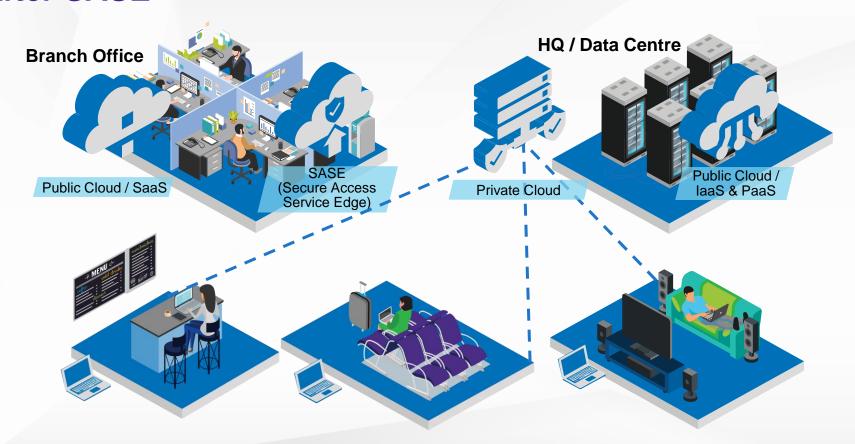
What is the Appeal of SASE?



Before SASE



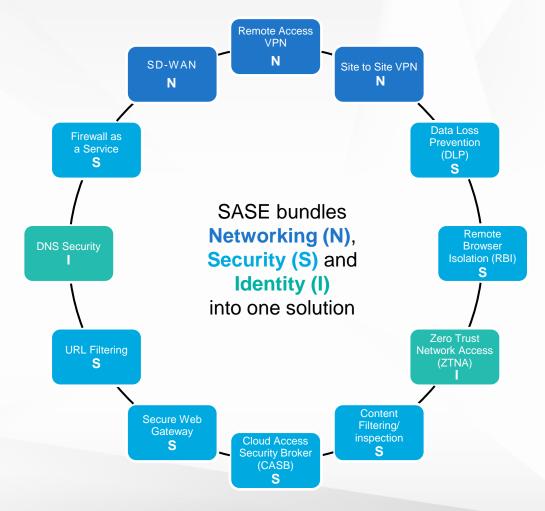
After SASE



Secure Access Service Edge



SASE combines networking, security functions and identity access together with principles of Software-Defined Wide Area Networks (SD-WAN) - delivered in the cloud as a service



Industry Working Trends and Challenges

Challenges of Remote Working

Employee Flexibility

94% of organizations are allowing employees more flexibility as to where and when they work.



Multi-cloud Environments

In-house applications are being moved from on-prem to highly distributed multi cloud environments and SaaS applications continue to grow



Threats

Threats are growing with 38% of organizations stating the sophistication of these threats is their top challenge.



Employee Performance

Ensuring employee performance levels is key to the whole SASE transformation



Virtualized Test Tool

Having a test tool that is virtualized and containerized, able to run on multiple platforms – data centre, public cloud, private cloud, on Premises



Metrics

Being able to measure and benchmark metrics such as bandwidth levels, QoS of traffic inside SD-WAN tunnels



Latency-sensitive Applications

Collaboration, VoIP, media streaming, and video conferencing demand a high-performance, low-jitter network that is reliable and scalable. Performance and scalability are two very important tests – MoS scores for voice and video



CSPs Offering a Range of SASE Solutions



TELECOM TV WHERE TELECOMS CONNECTS

News Videos Channels Events Network Partners Industry Insights Directory Digital Platforms and Services Open RAN Cloud Native Telco Telcos and Public Cloud The Green Netwo

SECURITY

T-Mobile unveils SASE solution with two industry-first capabilities

ta Via T-Mobile Sep 27, 2023





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5G Evolution, Digital Platforms and Services, Enterprise, Network Services, Network Slicing, North America, Radio Access Network, Telco & CSP, T-Mobile, Tracker

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SECURITY

Cisco to acquire Splunk to help make organisations more secure and resilient in an Al-powered

. The industry's first SIM-based SASE solution and network security slice will make it easier than ever for businesses and government organisations to strengthen their defence against cyberthreats

BELLEVUE, Washington

What's the news: T-Mobile is introducing T-Mobile Secure Access Service Edge (SASE), with two groundbreaking capabilities for businesses and government organizations — T-SIMsecure and T-Mobile Security Slice.

Why it matters: IT and security teams are overwhelmed with a growing number of threats, so it's more critical than ever for businesses and organizations to embrace the latest SASE innovations.

Who it's for: Businesses and organizations looking to improve protection of their networks, applications and information against cyberthreats.

Today, T-Mobile (NASDAO: TMUS) introduced T-Mobile SASF, a network management and ZTNA (Zero Trust Network Access) platform that helps customers securely connect employees, systems and endpoints to remote networks, corporate applications and resources. Not only is it the first SIMbased SASE solution, it's also the nation's first solution to offer customers a secure network slice dedicated to SASE traffic. These industry-first components are designed to help make it easier than ever for organizations to protect corporate data and network resources from nearly anywhere.



User Experience and Adequate Bandwidth

Don't Overlook These







SASE Performance Quotes

When I talk to CIOs, their key considerations are delivering business outcomes, protecting against cyber threats and ensuring optimal network and application performance.

John Spearman - BT Global Customer CTO, lead for SD-WAN and SASE (Blog Jan '23)

Given the complex multifunctional environment that will characterize SASE the ability to conduct testing to ensure the system is properly integrated and performing at expected levels will be critical.

Verizon Whitepaper, The right approach to SASE

Another thing I thought about for my requirements list was making sure the ZTNA solution we chose within the platform was resilient and redundant and offered the best user experience.

Jaye Tillson, Director of Strategy, Axis

The quality of the connectivity sits at the heart of success for any SASE strategy. "It needs to be well-engineered and architected to make sure that it's delivering the best possible experience for users.

Spark NZ, Press Release: Why SASE sits at the center of a hybrid workforce



SASE Deployment Challenges



How can you provide seamless connectivity and failover to alternative paths?



How can you guarantee metrics such as throughput, latency, jitter, and packet loss meet the organization's performance requirements?



How do you ensure proper access controls and policies are enforced. Such as authentication mechanisms and single sign-on capabilities?



How can you guarantee the performance and stability of the solution, when the network grows?



How do you ensure critical applications receive appropriate bandwidth and QoS?



How do you identify potential security weaknesses and ensure compliance with regulatory requirements?



How to you ensure vendor can deliver the promised performance, availability, and response times (SLAs)?





CEO Approval

SASE with Good Performance



CEO efficiently access document online and can sign it



Productivity is not hampered by network

SASE with Poor Performance



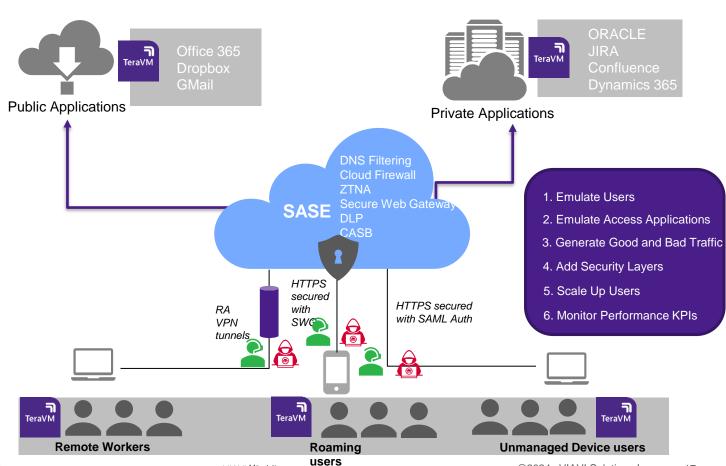




Significant delays are created due to network performance

TeraVM SASE Performance Test





SASE Test



By conducting comprehensive testing across these areas, organizations can gain confidence in the performance, security, and reliability of the SASE solution **prior to deployment**, mitigating potential issues and ensuring a successful implementation

7 Steps to a Confident Launch

Prior to deploying SASE, it is crucial to conduct thorough testing to ensure the solution functions as expected and meets the organization's requirements. Here are some key testing activities that can be performed:

- 1 Performance Testing
- **2** Scalability Testing
- Security Testing
- 4 Traffic Routing and Optimization Testing
- Service Level Agreement (SLA)
- 6 Failover and Redundancy Testing
- Identity and Access Management Testing

AI in SASE



Network and User Experience



Al when used in a SASE environment optimizes network performance by applying ML and Al to manage network traffic more efficiently. ML can predict network demands based on historical data and user behavior, which enables it to allocate network resources proactively, reducing latency and enhancing the overall user experience.

Data



All ability to process large amounts of data aggregating it whether it comes from security, networking or experience and apply algorithms to learn and improve a system applies equally to SASE

Scalability and Adaptability



The power of AI can quickly scale up and down access resources as and when the business needs it. It can also enable additional security mechanisms as concerning patterns are uncovered. Unlike traditional hardware-based architectures that can be challenging to scale, AI-powered SASE can easily adapt to changes such as business growth, acquisitions, or the addition of new office locations.

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