



KEEP IN TOUCH

SMARTPHONE ACCESS
AND FUNCTIONALITY WITHIN
A CAA OR SCIF



CONCERAS CAPABILITIES



Deploy teams internationally to modernize and consolidate secure telecommunication infrastructures, reducing IT lifecycle costs and shortening project completion times

By the Numbers

- Completed projects in 77 countries over the last 11 years, supporting approximately 70,000 users
- Deployed 975 total days in 2023
- Reduced major network outages by 75 percent
- Saved our clients 30 percent on labor and material costs
- Obtained project permits in 4 months, compared to 18 months like our large business competitors
- Applied 24 years of program management experience in IT infrastructure projects

CONCERAS PAST PERFORMANCE



\$50M in current and ongoing Prime and First-Tier Subcontractor projects

98 percent positive past performance rating and outstanding CPARS

Clients include Army, Defense Counterintelligence Security Agency, Defense Human Resource Activity, Department of State, Navy, United States Marine Corps

CONCERAS CULTURE



Equip and empower our employees to provide rapid and effective IT solutions

92 percent employee retention rate over the last 2 years

100 percent incumbent transition hire rate

2021 - 2023 DOL HIRE Vets Medallion Award

30 percent of staff are veterans and 70 percent of staff are minorities

ABOUT CONCERAS



8(a) Certified Small Business and Small Disadvantaged Business

Strategically headquartered in Fairfax, VA

ISO 9001:2015, ISO 20000-1:2018, ISO 27001:2013 certified

DCAA-Audited and Approved Cost Accounting System

Approved Estimating System

Contract vehicles: GSA 8(a) STARS III; GSA IT MAS Schedule; SeaPort Next Generation; NIH CIO-SP4 (pending)

THE CHALLENGE



Government-issued and personal smartphones are primary, work-related devices

Personnel who work in secure areas check their phones up to 30 percent of the day

Staff miss urgent phone calls and text messages while working in secure areas

Candidates decline employment opportunities in secure areas because they don't want to be separated from their phones

Enterprise solutions offer only selective access to smartphone apps in secure areas and have higher total cost of ownership and security vulnerabilities

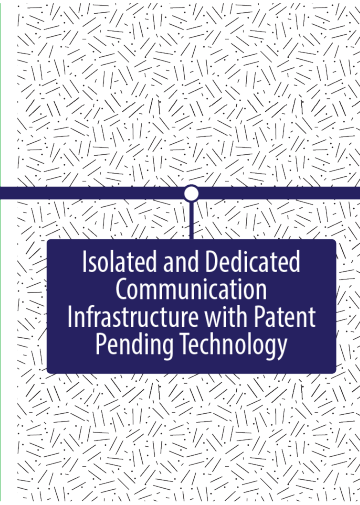
THE SOLUTION — TACTUS



NON-SECURE SPACE

Mirrors full smartphone functionality to desk set in secure area

No connectivity to IT government networks or systems



Meets all security requirements for signal and power isolation

No software on the desk set in secure area; it's an electromechanical device



SECURE SPACE

No camera on the desk set; audio input and outputs are positively disconnected

Manufactured and assembled in the United States; complies with CNSS, ITAR, DPAS, and AS5553 standards

Two years of research and development, and \$2M investment; now in manufacturing

One-of-a-kind product that improves communication, collaboration, operational efficiency, and security posture

Two-part device that combines TSG certification and patent pending technology

TACTUS' ALIGN WITH DISA'S STRATEGIC PLAN



Prioritize Command and Control (C2)

- *Modernize and sustain senior leader communications with the latest cybersecurity capabilities*

Drive Force Readiness through Innovation

- *Implement next-generation technology in secure mobile IT solutions*

Harmonize Cybersecurity and the User Experience

- *Optimize user experience by – 1) developing services that are easy to use; 2) enhancing endpoint performance without compromising security*

Fill Technology Gaps

- *1) Secure mobile communications in restricted areas; 2) bolster DISA's cybersecurity framework; 3) innovate IT service delivery*

TACTUS BENEFITS



- ✓ Increases mission productivity and collaboration in secure areas by 30 percent
- ✓ Aids in the success of the government's 3R program – Recruitment, Retention and Relocation
- ✓ Lowers Total Cost of Ownership compared to enterprise solutions; no licensing fees, maintenance or updates
- ✓ Improves urgent communication with ability to send and receive cell phone calls and text messages

TACTUS TIMELINE



DATE	ACTIVITY	STATUS
23-Jan	Develop technical approach	Complete
23-Feb		Complete
23-Mar		Complete
23-Apr	Build and test mockup	Complete
23-May		Complete
23-Jun		Complete
23-Jul	Demonstrate mockup to government customers	Complete
23-Aug		Complete
23-Sep	Incorporate government feedback into design	Complete
23-Oct	Contract with vendor for US manufacturing	Complete
23-Nov	Finalize requirements with manufacturing vendor	Complete
23-Dec		Complete
24-Jan	Develop preliminary design and schematics	Complete
24-Feb		
24-Mar	Manufacture PCBs and enclosures	Complete
24-Apr	Integrate components into prototype	Complete
24-May	Deliver prototype for submission to test per CNSS	Working
24-Jun	Final approval	Pending
24-Jul	Production of units	Pending
24-Aug	Delivery of product to customers	Pending

CONCERAS INSTALLATION SERVICES



Leverage CablePro+ methodology, customized to client's project requirements

Specialize in secure IT telecom infrastructures and turnkey solutions

Perfect bill of materials database, cost estimating, cable plant installation processes, and quality assurance plans

QUESTIONS AND ANSWERS



What specific problems are you looking to solve with the Tactus solution?

Are there product features or attributes that you want to see in future product releases?

Are there other officials in your agency who we can involve in the decision-making process?

What is your budget for this type of solution?

CONTACT INFORMATION



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